

CASE STUDY

We get the deal done.

XPartners acquired Intecon Oy

PROFESSIONAL SERVICES



TRANSACTION ANNOUNCEMENT

Translink CF advised the shareholders of Intecon Oy on the sale to XPartners Group

Intecon is a leading project management and consulting partner serving the real estate and construction industries

XPartners is a leading provider of multidisciplinary engineering services for both public and private clients across the Nordics



TRANSACTION HIGHLIGHTS:

Translink Corporate Finance acted as the exclusive financial advisor to Intecon Oy in a sale to Xpartners Group

Intecon and XPartners join forces to strengthen their presence in Finland and expand leading project management expertise across the real estate and construction sectors.

By joining forces with XPartners, Intecon is well positioned to continue excelling in its field within a broader platform, and the strategic fit was clear from the outset. This transaction forms part of a longer series of assignments for Translink Corporate Finance within the engineering sector, where we leverage our deep sector expertise and extensive networks to identify the best possible partners for our clients.

KEY TAKEAWAYS

- The transaction enables Intecon to leverage XPartners' Nordic platform and shared resources to accelerate its next phase of growth.
- XPartners strengthens its presence in Finland and enhances its construction-sector capabilities by adding specialist project management expertise.

DEALMAKERS:

Finland: Jari Lauriala, Ruben Moring and Tommi Kukkonen
Sweden: Fredrik Ullberg

“Translink Corporate Finance was a trusted partner throughout the transaction. The team operated with a high level of professionalism, responded swiftly, and consistently drove the process forward. Their disciplined approach, clear communication, and persistence helped us navigate complexity efficiently and reach an outcome we are very satisfied with. We greatly valued having Translink Corporate Finance as our financial advisor and would highly recommend them.”

CEO of Intecon, Sami Hentilä