

CASE STUDY

We get the deal done.

Crédit Mutuel Equity and SOFIPACA invested in SEA TPI

TMT

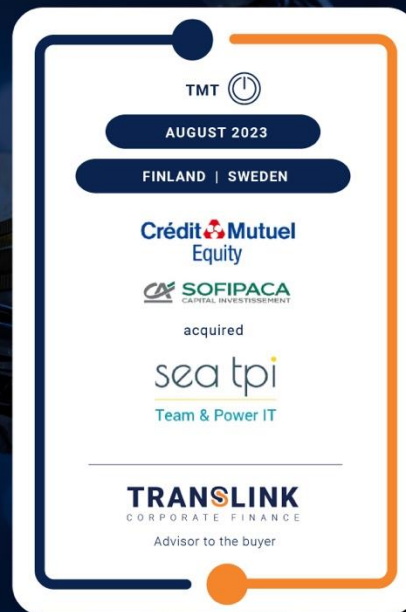


TRANSACTION ANNOUNCEMENT

Translink acted as the exclusive advisor to SEA TPI in selling a minority stake to **Crédit Mutuel Equity** and SOFIPACA

SEA TPI assists leading companies in implementing and managing innovative IT Service Centres, ensuring full coverage of IT production and applications

The deal enables SEA TPI to accelerate its organic growth strategy



TRANSACTION HIGHLIGHTS:

Founded in 1996 by the Pelfort family, SEA TPI provides tailored IT Service Centres across three key areas: central systems, digital operations, and 24/7 cybersecurity. Translink CF exclusively advised SEATPI on its equity reorganisation, debt advisory, and securing senior debt. With €30m revenue in 2022, it aims to double by 2027, strengthening core and cybersecurity services.

KEY TAKEAWAYS

- Translink CF advised on SEATPI's ownership reorganisation, enabling liquidity for minority family shareholders.
- It supported the company's growth by securing resources for expansion and facilitated SOFIPACA's exit and reinvestment alongside a new investor, allowing management team members to acquire a stake.

DEALMAKERS:

Marc Irisson, Jules Rozier, and Manon Duboeuf

“We are convinced that this new ownership structure will enable SEA TPI to enter a new phase of development, alongside Crédit Mutuel Equity, which, during the entire process has positioned itself as a true partner while embracing our CSR DNA”

- Philippe Pelfort ,CEO SEA TPI