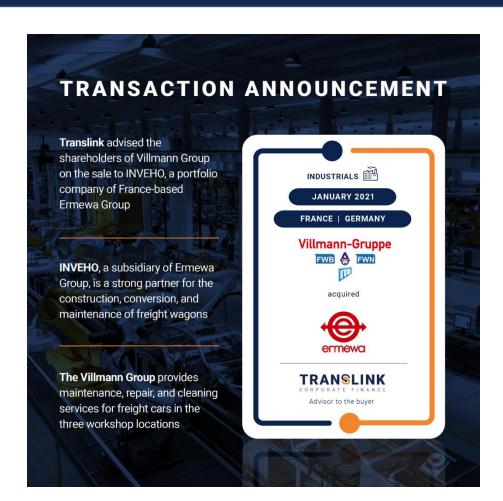
CASE STUDY

We get the deal done.

Villmann Group acquired Emerwa

INDUSTRIALS





TRANSACTION HIGHLIGHTS

This was a creative transaction and as such, the valuation structures were key to the deal's success. The transaction was an attractive one for both parties: seller and buyer. In total, the project duration was a little over 2 years. Translink acted as lead advisor to the shareholders of the Villmann Group. The clients were extremely pleased with how Translink led the complex sales process.

KEY TAKEAWAYS

- This was a creative transaction and as such, the valuation structures were key to the deal's success.
- The transaction was an attractive one for both parties: seller and buyer. In total, the project duration was a little over 2 years.
- Translink acted as lead advisor to the shareholders of the Villmann Group.
- The clients were extremely pleased with how Translink led the complex sales process.

DEALMAKERS

Andreas Hüchting, Mareike Maas

"Many thanks to the entire Translink team for their goal-oriented support in finding the best succession solution for us as shareholders and the employees. Translink has been very focused in driving the sales process forward by proactively and flexibly advising us. We have always felt that we were receiving very personal support."

- Ines Villmann-Doll, Managing Partner of Villmann Group

