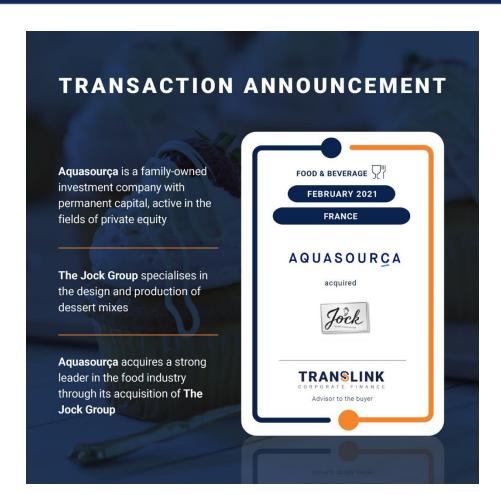
# **CASE STUDY**

## We get the deal done.

Aquasourça acquired Jock Group

**FOOD & BEVERAGE** 





### TRANSACTION HIGHLIGHTS

Translink Corporate Finance advised the buyers in an auction process that led to Aquasourça acquiring 40% of the capital of the Jock Group. Created in Bordeaux in 1938, Jock is a recognised player in the sweet grocery industry, both under private labels and under its own brand. With 60 employees, and with world-class expertise in the elaboration of recipes and preparations for desserts, Jock Group achieved a turnover of 30M€ in 2020.

#### **KEY TAKEAWAYS**

- Capital reorganisation and new investment partners: JOCK, led by its chairman Jean-Philippe Ballanger, announced a capital
  reorganisation involving new investment funds, Aquasourça and Aquiti Gestion, replacing historical minority shareholders
  SGCP and GSO Capital.
- Appointment of a new CEO: Laurent Debande joins JOCK as Chief Executive Officer, bringing extensive food industry experience and partnering with Jean-Philippe Ballanger to drive the company's future growth.
- Strategic support from financial partners: Aquasourça brings deep expertise in the agri-food sector with a unique operational partnership approach, while Aquiti Gestion strengthens the company with its strong local market presence.

#### **DEALMAKERS**

Marc Irisson

