

CASE STUDY

We get the deal done.

Intertek Group Plc acquired Check Safety First

BUSINESS SERVICES

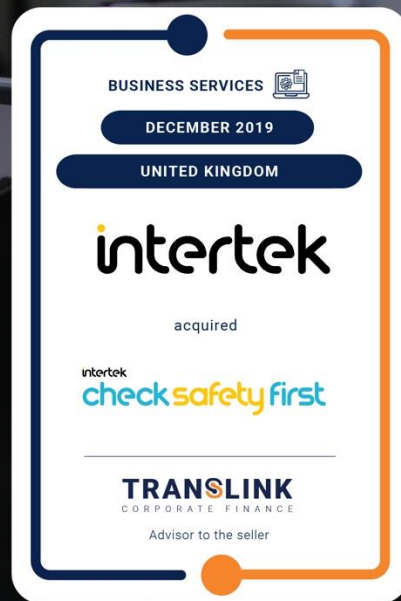


TRANSACTION ANNOUNCEMENT

Translink Corporate Finance has acted as advisor to Check Safety First in the sale to Intertek Group Plc

Check Safety First is a multinational assurance business focused in the leisure and hospitality sectors

Intertek Group Plc is a Total Quality Assurance specialists with a network of more than 1,000 laboratories and offices, employing over 44,000 people across 100 countries



TRANSACTION HIGHLIGHTS

Translink acted as the exclusive financial advisor to Check Safety First (CSF) in a sell side mandate to Intertek.

Founded in 2003 in the UK, CSF is a trusted partner to major hotels and tour operators around the world providing a unique range of assurance solutions to the industry. Through its Cristal and Checkpoint branded audit and software solutions, CSF enables hoteliers, restaurateurs and tour operators to meet the highest industry-specific health & safety and security standards.

Building on its leadership position in tourist destinations across the Middle East, North Africa, Caribbean and Spain, CSF will now benefit from Intertek's global expansion into other geographies and adjacent sectors.

KEY TAKEAWAYS

Translink CF's tailored assistance

- Ran a competitive global marketing process
- Negotiated an attractive deal for the shareholders
- Process management throughout the entire transaction

DEALMAKERS

Andy Haigh & Tim Brind

"The shareholders of CSF are extremely grateful to Translink for the role they played in delivering this transaction. They oversaw a global marketing process that helped to secure a very favourable outcome for both the shareholders and the business. Translink was there with us at every step of the process; their professional advice and support throughout was invaluable"

- Steve Tate, CEO of CSF