

# CASE STUDY

We get the deal done.

Lifco acquired Orthocare

HEALTHCARE

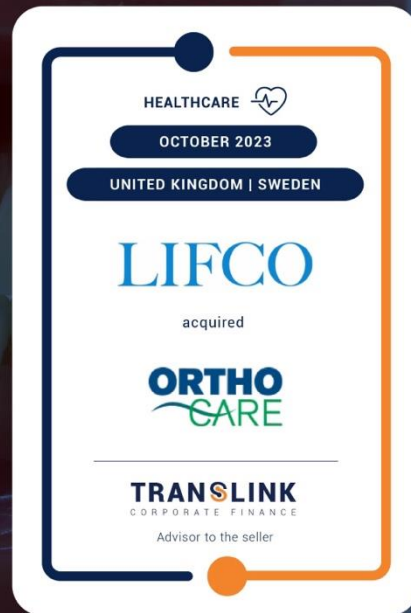


## TRANSACTION ANNOUNCEMENT

Translink advised Ortho-Care in positioning the business for acquisition

Founded in 1982, Ortho-Care is a leading UK supplier of orthodontic products, serving over 2,500 practitioners

Lifco, a Swedish investment company, operates 200+ businesses across 30+ countries



## TRANSACTION HIGHLIGHTS

Translink Corporate Finance acted as the advisor to the shareholders of Ortho-Care (UK) Limited on the sale to Lifco AB.

## KEY TAKEAWAYS

- Global sales process: Translink leveraged its international network to attract interest across Europe and the USA.
- Strengthening Lifco's dental portfolio: Ortho-Care enhances Lifco's dental supply business, expanding its market reach.
- Cross-border collaboration: Translink's European and US offices secured a strategic buyer aligned with the shareholders' vision.

## DEALMAKERS

Matt Scott, Hamish Morrison, Fredrik Ullberg

**“Having spoken to a number of interested parties from across the world we are delighted to have been able to conclude a deal with Lifco. They are the perfect fit for us given our alignment on business ethos and strong focus on delivering exceptional levels of customer service**

- Kelvin Scott, Co-founder of Ortho-Care (UK) Limited