

CASE STUDY

We get the deal done.

Keymet was acquired by Eitrium

INDUSTRIALS



TRANSACTION ANNOUNCEMENT

Translink advised Keymet in the sale to Eitrium

Eitrium is a long-term investor with a decentralised model that invests in niche and profitable SMEs

Keymet is a manufacturing company from Finland, specialised in sheet metal processing and mechanical components manufacturing



TRANSACTION HIGHLIGHTS

Translink Corporate Finance acted as the exclusive advisor to Keymet in the sale to Eitrium. This is the first acquisition outside of Sweden. Keymet specialises in sheet metal processing and mechanical component manufacturing.

KEY TAKEAWAYS

- Eitrium's business model and values go hand in hand with Keymet.
- Keymet was founded in 1986 and, since then, has had long-standing customer relationships with international players with high demands for mechanical components. With strong technical competence, Keymet delivers to the global aviation industry, the electronics industry, and, to some extent, the medical industry as well.
- With several of Finnish Keymet's major customers being Swedish, a cross-border sale appeared probable at an early stage. This allowed Translink to demonstrate its knowledge and experience of cross-border transactions, with international contacts and offices.

"The reason we chose Eitrium is their autonomous business model and that they invest with a long-term perspective. Eitrium's business model and values go hand in hand with Keymet. I want to thank Translink for a very committed and inspiring process. Translink has been available for discussions around the clock and has always acted objectively, responsibly and professionally."

- Janne Vähäkangas, Keymet

DEALMAKERS

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