

CASE STUDY

We get the deal done.

Eakin acquired Medexia/Medis

HEALTHCARE



TRANSACTION ANNOUNCEMENT

Translink assisted KMT Medical Europe, comprising Alphamédix (Belgium) and its wholly owned subsidiary Medexia (Luxembourg) in presenting an exciting acquisition opportunity to targeted potential purchasers from several countries. Medical Europe Ltd. in the sale to Eakin Healthcare Group Ltd

Founded in 1982, **Ortho-Care** is a leading UK supplier of orthodontic products, serving over 2,500 practitioners

Eakin Healthcare, a Northern Ireland-based medical device manufacturer specialising in Ostomy, Wound, Respiratory and Surgical needs, expands its European distribution network with this acquisition



TRANSACTION HIGHLIGHTS

Translink Corporate Finance acted as exclusive advisor to the shareholders of KMT Medical Europe Ltd. in the sale to Eakin Healthcare Group Ltd.

KEY TAKEAWAYS

- Expanding Eakin Healthcare's reach: The acquisition fills a key geographical gap, adding Alphamédix in Belgium and Medexia in Luxembourg.
- Medical distribution expertise: Alphamédix and Medexia specialise in delivering essential chronic care products.
- Cross-border execution: Translink's European network facilitated a competitive sales process, securing the best outcome for the sellers.

DEALMAKERS

Jens Borelli-Kjaer, Henrik Schrøder (Translink Denmark) and Jack Laffin (Translink UK)

Ensuring our patients' needs are met is at the heart of everything we do. We have ambitious plans for international strategic growth and have worked hard to build our Northern European infrastructure. The experienced teams at both Alphamédix in Belgium and Medexia in Luxembourg have been expertly providing a quality service to thousands of patients for many years and will add great value to our team."

- Stuart Welland, Chief Commercial Officer for Ostomy, Eakin Healthcare